

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Charles von Loewenfeldt, Inc. 1333 Gough Street, Suite 6F, San Francisco, CA 94109		2. Registration No. 810
3. Name of foreign principal The Japan Foundation	4. Principal address of foreign principal Park Bldg., 3-6, Kioi-cho, Chiyoda-ku, Tokyo 102, Japan	
5. Indicate whether your foreign principal is one of the following type:		

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☒ Other (specify) Quasi-governmental

☐ Individual - State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

The Japan Foundation seeks to introduce Japan's cultural heritage abroad
and at the same time encourages the Japanese people to learn from the
cultures of others.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☒
- Directed by a foreign government, foreign political party, or other foreign principal. . . . Yes ☒ No ☐
- Controlled by a foreign government, foreign political party, or other foreign principal. . . . Yes ☒ No ☐
- Financed by a foreign government, foreign political party, or other foreign principal. . . . Yes ☒ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal. Yes ☐ No ☒
- Subsidized in part by a foreign government, foreign political party, or other foreign principal. Yes ☒ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Revenues for the activities of the Japan Foundation are derived principally from earnings on an endowment from the Japanese government, government subsidies and from private contributions.

The Japan Foundation has grant programs in 60 different countries. It conducts surveys of cultural affairs organizations in Japan and abroad, compiles directories of Japan scholars overseas; promotes the use of audio-visual materials in 3 major fields: the production of cultural films, the exchange of television programs and the presentation of cultural and feature films. It underwrites concerts and performances both of Japanese performing groups abroad as well as foreign performers visiting Japan. It gives assistance to exhibitions of all forms of art and it gives grants for foreigners who wish to study Japan.

Our project for the Japan Foundation is only one very small part of their enormous work.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A July 22, 1987	Name and Title Susan Crosier, Exec. V.P.	Signature <i>Susan Crosier</i>
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UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Charles von Loewenfeldt, Inc.	The Japan Foundation

Check Appropriate Boxes:

- ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Charles von Loewenfeldt, Inc. has responsibility for organizing, publicizing and coordinating in the United States the Japan Foundation Fellowships Program for fifteen American classroom teachers to visit Japan in the fall of 1986; to plan and present an advance briefing for the teachers prior to their departure for Japan and to maintain close coordination with the Japan Foundation as to the progress of the program.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The registrant organized, publicized and coordinated the 1986 Japan Foundation Fellowships program through various media that reach American classroom teachers, such as teacher publications, National Council for the Social Studies publications and by word of mouth.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?^{1/} Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
July 22, 1986	Susan Crosier, Exec. V.P.	<i>Susan Crosier</i>

^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

LETTER OF AGREEMENT

A -- This Letter of Agreement is between THE JAPAN FOUNDATION and the public relations firm of CHARLES VON LOEWENFELDT, INC. (CvL, Inc.)

B -- It is mutually understood and agreed that The Japan Foundation entrusts to CvL, Inc. responsibility for organizing, publicizing and coordinating in the United States the project known as "the 1986 Japan Foundation Fellowships Program."

C -- In the above regard, CvL, Inc. will (1) make known to America's educational community the availability of the Japan Foundation fellowships for travel to Japan in October of 1986; (2) appoint and coordinate the deliberations of a Selection Committee to select the fifteen most qualified teachers from among those applying for the fellowships; (3) notify said fifteen teachers of their being awarded the fellowships and assist them in preparing for the Japan visit; (4) plan and present a general advance briefing in San Francisco for the selected teachers on the eve of their departure for Japan; and (5) maintain close coordination with the Japan Foundation, keeping the Foundation informed of the program's progress.

D -- It is further understood and agreed that the Japan Foundation will pay CvL, Inc. the sum of \$6,975 to cover operating costs and out-of-pocket expenses incurred in carrying out the activities specified in C above -- said expenses to be as estimated in the letter dated March 7, 1986 from Charles von Loewenfeldt to The Japan Foundation; namely: Preparation and distribution of press releases = \$750; Preparation and distribution of 2,000 brochures = \$1,250; For the judging = \$1,500; Telephone = \$400; Correspondence, etc. with selected teachers = \$550; Accommodating 15 teachers and 2 staff members at San Francisco briefing, meals, etc. = \$2,125; and meeting expenses = \$400.

E -- It is further understood and agreed that upon signing of this Letter of Agreement by both parties, CvL, Inc. will bill and the Japan Foundation will pay \$3,500 to cover expenses incurred at the outset and in the early stages of the program. The balance of \$3,475 will be billed and payable as of October 15, 1986. It is also understood and agreed that the total CvL, Inc. billing to the Japan Foundation will not exceed \$6,975, unless authorized to do so in writing by the Japan Foundation.

For THE JAPAN FOUNDATION

M. Matsumura
Director, N.Y. office

dated June 11, 1986

For CHARLES VON LOEWENFELDT, INC.

Charles von Loewenfeldt
President

dated May 6, 1986